



Confederation of Indian Industry

Poland Privatisation Programme for 2010

CII as a forum for business leaders always shares perspectives on global opportunities across the world with our members. We are working closely with the Embassy of Poland in New Delhi and Indian Embassy in Warsaw to further strengthen business relations between our two countries. We are pleased to disseminate the Polish privatisation programme for 2010.

Mr Aleksander Grad, Minister of Treasury, Government of Poland has announced a programme of privatization projects conducted by his Ministry.

The privatization plan covers companies from **Power; Chemical; Coalmining; Petroleum** sectors and **Finance** among others. Our members can obtain more details at www.msp.gov.pl/portal/en or by contacting Investor Relations Centre directly (investor@msp.gov.pl; +48 22 695 9001; +48 22 695 90 02) or through Embassy of the Republic of Poland in New Delhi.

The Polish key privatisation projects for the year 2010 are:

No .	Company	Branch	Treasury's stake /stake for sale	Procedure
1.	Enea S.A. - http://www.enea.pl/	Energy	76.48%/ 67.05 %	Sale on the WSE/negotiations
2.	Tauron Polska Energia S.A. - http://www.tauron-pe.pl/en/	Energy	88.65%/ 10-35 %	Sale on the WSE
3.	PGE Polska Grupa Energetyczna S.A. - http://www.pgesa.pl	Energy	85%/ 10-35 %	Sale on the WSE
4.	Energia S.A. - http://www.energagroup.com/	Energy	91.28%/ 82.63 %	Negotiations
5.	ZE PAK S.A. (Zespół Elektrowni Pątnów-Adamów-Konin S.A.) - http://www.zepak.com.pl/en	Energy	50%/ 50 %	Negotiations

6.	EC Zabrze S.A. (Elektrociepłownia Zabrze S.A.) - http://www.eczabrze.com.pl/ (Polish language)*	Energy (Cogeneration plant)	100%/85%	Negotiations
7.	LW Bogdanka S.A. - http://www.bogdanka.eu	Hard coal mine	60.53%/51%	Public offer
8.	KWB Adamów S.A. (Kopalnia Węgla Brunatnego Adamów S.A.) - http://www.kwbadamow.com. pl/ (Polish language)*	Lignite mine	100%/85%	Negotiations
9.	KWB Konin S.A. (Kopalnia Węgla Brunatnego Konin S.A.) – http://www.kwbkonin.pl/ (Polish language)*	Lignite mine	100%/85%	Negotiations
10.	WZK Victoria S.A. (Wałbrzyskie Zakłady Koksownicze Victoria S.A.) - http://www.wzkvictoria.pl/	Coke works	100%/85%	Negotiations
11.	The Warsaw Stock Exchange (GPW w Warszawie S.A.) - http://www.gpw.pl/	Stock exchange	98.82%/51%- 73.82%**	To be decided
12.	The Mint of Poland (Mennica Polska S.A.) - http://www.mennica.com.pl/	Securities	31.64%/31.64 %	Public procedure
13.	First Chemical Group: Ciech S.A., - www.ciech.com ZAK S.A. - www.zak.eu and ZAT S.A. (Zakłady Azotowe w Tarnowie S.A.) - www.azoty.tarnow.pl	Chemical	36.68%/36.68 %, 86.28%/85%, 52.56%/52.15 %	Negotiations
14.	ZA Puławy S.A. (Zakłady Azotowe Puławy S.A.) - www.zapulawy.pl	Chemical/nitrog en Works	50.68%/50.12 %	Public procedure
15.	Zakłady Chemiczne Police S.A. - www.zchpolice.pl	Chemical works	59.41%/59.23 %	Public procedure

16.	Grupa Lotos S.A. - www.lotos.pl	Petroleum	53,19%/**	Lock-up***
17.	KiZCS Siarkopol S.A. (Kopalnie i Zakłady Chemiczne Siarki Siarkopol w Grzybowie S.A.) - www.siarkopol.eu	Sulphur mine and works	100%/85%	Public procedure
18.	ZGH Bolesław S.A. (Zakłady Górnico-Hutnicze Bolesław S.A.) - www.zgh.com.pl (Polish language)*	Metallurgy /miting	100%/85%	Sale on the WSE /negotiations
19.	Centrozłom Wrocław S.A. - www.centrozlom.com.pl (Polish language)*	Metallurgy/meta l processing	100%/85%	Negotiations
20.	BGŻ S.A. (Bank Gospodarki Żywnościowej S.A.) - www.bgz.pl	Banking	37.2%/37.2%	Council of Ministers consent /negotiations
21.	TP S.A. (Telekomunikacja Polska S.A.) - www.tp.pl/	Telecommunicat ions	4.15%/4.15%	Sale on the WSE
22.	Poznań International Fair (Międzynarodowe Targi Poznańskie Sp. z o.o.) - www.mtp.pl	International fair	60%/up to 60%	To be decided
23.	Ruch S.A. - www.ruch.com.pl (Polish language)*	Press & FMCG distributor	56.86%/up to 56.63%	Sale on the WSE /negotiations
24.	Dipservice w Warszawie S.A. - www.dipservice.pl	Property management	100%/up to 85%	To be decided
25.	TON Agro S.A. (Towarzystwo Obrotu Nieruchomościami Agro S.A.) - www.tonagro.com.pl (Polish language)*	Property management	100%/up to 100%	To be decided
26.	H. Cegielski Poznań S.A. - www.hcp.com.pl	Machine	100%/85%	Negotiations
27.	Nitroerg S.A. - www.nitroerg.pl	Defense	100%/85%	Auction

28.	Intraco S. A. - http://www.intraco.pl/	Services/property management	100%/ up to 85%	To be decided
29.	GAT S.A. (Gliwicka Agencja Turystyczna S.A.) - http://www.gat.pl/	Services/tourism	100%/100%	Auction

*information in English on www.msp.gov.pl/portal/en

** new privatization strategy to be developed

*** a 180-day lock-up as part of a transaction finalized in January 2010